



RESULTS REALTY RESULTS LAND CO

When Experience & Integrity Matter

A Limited Liability Company

MERRY CHRISTMAS

Alan Howard

Owner/Broker/ALC/Auctioneer

Office: 620-465-3499

Alan@ResultsRE.com

Joyce Howard

Agent/Manager

Office: 620-465-3499

Joyce@ResultsRE.com

Pam Lehner

Sales Associate

Cell: 316-208-5651

Pam@ResultsRE.com

Cami Baker

JD/Sales Associates

Office: 620-465-3499

Cami@ResultsRE.com

VISIT US @

RESULTS REALTY

WWW.RESULTSRE.COM

WWW.RESULTSLANDCO.COM

21309 WILLISON RD

HAVEN, KS 67543

What should be Part of
a Land Buyer's
Checklist?

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www.resultslandco.com

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CELEBRATING 10 YEARS

On January 1, 2018, Results Realty will celebrate 10 years of business. Results Realty thanks you, our great clients and customers, for supporting us throughout the last decade. We look forward to working with you on all of your real estate needs for many years to come.

PROPERTIES SOLD IN 2017:

Reno County - Private List:

- *80 Acres-Home, Lake, Timber
- *80 Acres-Timber, Fenced, Recreational
- *20 Acres-Expired CRP Grass
- *40 Acres-Prime Class 1 Soils, Water
- *(2) 5 Acre Building Site- 2 New Homes starts
- *80 Acres-CRP
- *100 Acres-CRP, Native Grass
- *40 Acres-Prime Building Site, Mature Timber
- *30 Acres-Prime Tillable
- *450 Acres-Native Grass, Creek, Timber
- *127 Acres-Prime Development Potential
- *Large Lot in Burrton with 2 Buildings
- *7 Acres with Home and Buildings

Various Counties -

Private List:

- *80 Acres-Tillable, Pond, Grass water ways - Mcpherson
- *80 Acres-Tillable, Specialty CRP Contract - Stafford
- *160 Acres-Tillable, CRP, Water Rights - Gray
- *108 Acres-Tremendous Deer & Quail Hunting - Kingman
- *8 Flint Hills Farm Properties

Homes SOLD

*24 Homes from Hutchinson to Wichita all Sold by Private List
7 of these homes were involved in a 1031 Exchange. We worked with this client for some time putting together the right plan to get this many properties executed and traded for in the time frame required. **Another happy client that will not be paying Capital Gains Taxes!!! We used the 200% Rule

We have buyers -
we just need Listings!

**If your property is currently listed or recently SOLD please contact us to remove you from our mailing list.

STATE OF THE MARKET

The market has been unpredictable during the last several quarters. Commodity prices are still lower than the boom we saw a few years ago. We have seen declines in all segments of the land market, however, values are still considerably higher than they were just 10 years ago.

So, what can we expect in 2018 and beyond? Only time will tell, but we do have a lot of grain and prices reflect this huge inventory. However, there is still a great deal of money coming into the land market. Land remains a stable commodity and adjustments in land prices have brought investors back into the arena. Recreational land use buyers have also come back in the market after being priced out of the market during the boom. There has been a considerable attitude change in 2017 with much more confidence in the aspect of investing money.

We are proud to announce the opening of our new company, Results Land Company. Still the same people, the same professional service and attention to detail but, strictly in the land market, both buying and selling. Results Realty will remain an exclusive residential company

AVAILABLE PROPERTIES

*80 Acres Barton County, just south of Great Bend Pond, fenced, potential for additional water development, right in the central flyway
Offered @ only \$1650/ac. + min.

*80 Acres Stafford County, South of St. John Sand Hill plum thickets, old homestead site with lots of trees
Price recently reduced to \$1600/ac. + min.

*2400 sq. ft. Brick Building with restroom facilities, office, large fenced lot, overhead door, heated Great setup for contractor
Offered @ only \$85,000

*44 Acres Ford County Off 400HWY between Dodge City & Ford
Big, unobstructed views, no restrictions, Surface only
Offered @ \$88,000

*297 Acres Gray County \$21K in annual income
Offered @ only \$1350/acre

*40 Acres Mature timber, 18 ac of tillable, water well, surface only
Under Contract

*1 Acre Commercial Site -
Under Contract

Results Realty provides the following services:
Real Estate Auctions,
Private Listings,
Consulting,
&
1031 Exchanges



LANDFLIP



MAPRIGHT

Lands of America

